PROACTIVE PATENTS *presents*

PATENT WARS

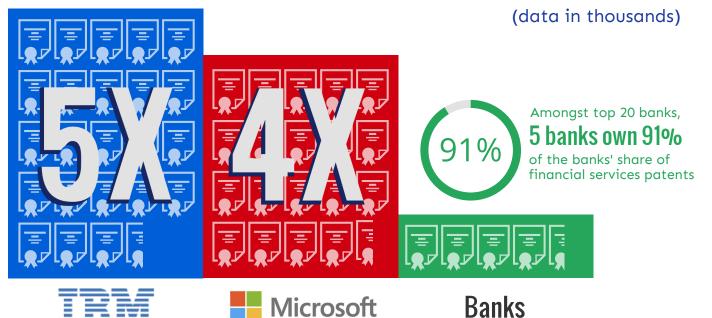
FINANCIAL SERVICES SECTOR

Part 3 of 3

:: HISTORICAL TRENDS :: Banking and Patents

The Banking industry has traditionally been slow to adopt technology and even slower to recognize the need to protect their intellectual property. This is evident by the fact that banks own few financial services related patents compared to the top technology companies, and the majority of fintechs have almost no patents at all.

Financial Services Related Patents Owned By Tech Companies Versus Banks



IBM owns 5X more patents than <u>all of the banks combined</u>. Microsoft owns 4X more patents than <u>all of the banks combined</u>. (Source: Cipher IP Strategy Report)





:: RECENT TRENDS :: The Rise of the Fintech

Digital payments increase to \$6.6 Trillion Trillion in 2021

\$6.6

40%

Increase in 2 years

The old banking guard is being challenged by an ever-increasing army of fintechs aimed at transforming and disrupting the industry.

This disruption is being fueled by a record flood of investment capital hoping to cash-in on the next batch of fintech unicorns.

Banks and existing financial services players, unable to move fast enough internally, are countering with increased M&A activity.

Source: CPApracticeadvisor.com

Fintechs globally raised \$54.1B from VC's between January and June, a number surpassing the total from the previous 2 years combined.

London's fintech funding ranks second globally behind San Francisco and slightly ahead of New York.

Source: *Reuters.com*

1 in 5

One in every five dollars invested

by VC's this year

has gone to

fintech

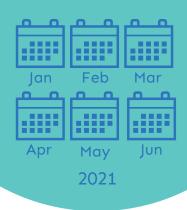
Fintech has attracted \$34B in venture capital in the second quarter of the year alone, with one in every five dollars invested by venture capital going to fintech.

PitchBook estimates that venture capital firms have sold \$70B in stakes in fintech startups so far this year, nearly twice as much as in all of 2020.

Source: Economist.com

Fintechs raised \$54.1B from VC's in 6 months

\$54.1B



:: RECENT TRENDS :: Betting on the Unicorn Race

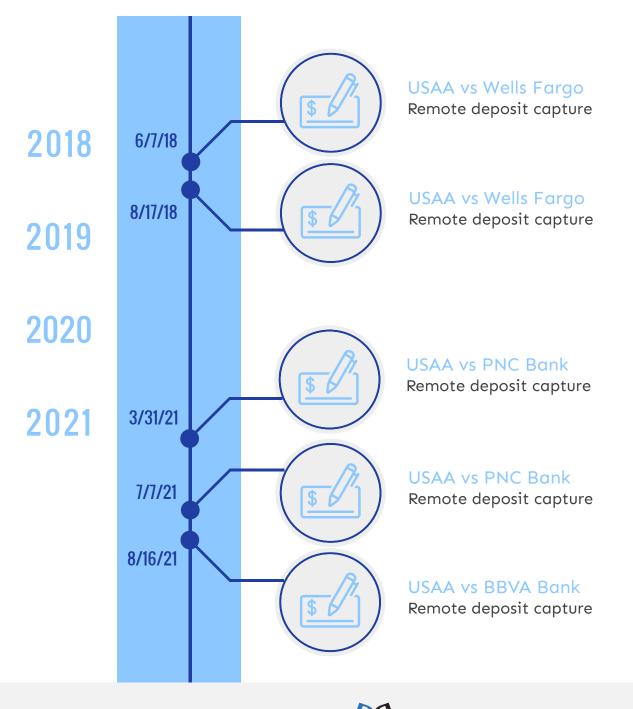
Banks and other Financial Service companies are trying to level the playing field with disruptive fintechs through M&A deals	Company	Acquisition
	Amex	Kabbage
	JPMorgan	Nutmeg
	Intuit	Credit Karma
	Bancorp	Chime
	Berkshire Hathaway	Nubank
	Visa	Tink
	Mastercard	Ekata
	JPMorgan	OpenInvest
	Visa	Currencycloud
	BBVA	Openpay

With billions of investment capital at stake in an ever-crowding field of fintechs, many speculate that patent wars could be on the horizon.

EXAMPLE 1 INTERING THE FUTURE :: A Financial Services Patent War?

Despite the increase in patent troll litigation in financial services, historically there had been no litigation between banks.

However, that changed in 2018 when USAA sued Wells Fargo for infringement of remote deposit capture technology. And not long after in 2021, USAA sued PNC Bank and BBVA Bank over the same technology.



www.proactivepatents.com

Source: RPX Insight

Disruptive technologies have spurred patent wars

in other industries, including semiconductors, telecom, LED lighting, and smart phones.





The more patents related to a particular technology, the more likely the chances for war erupting. As we discussed in part two of our series, key CPC's like G06Q20 (payments related) have large numbers of patents increasing the chances for a patent conflict. Also, technology companies own the majority of patents in these areas, and unlike banks, they are accustomed to bringing patent suits against competitors.

Is a patent war in Financial Services inevitable?

With so many fintechs introducing disruptive technologies into the sector at breakneck speeds, the competitive playing field is getting crowded, and this could spark increased challenges from those holding the lion's share of patents in the sector.

In fact, some would argue these challenges have already begun with **USAA** filing patent lawsuits against **Wells Fargo**, **PNC Bank**, and **BBVA Bank** for infringement of remote deposit capture technology (taking a photo of a check with a mobile phone and depositing the funds in your bank account).

Additionally, with technology companies owning a large percentage of fintechrelated patents, patent licensing activites could increase, as is common amongst tech companies.

Time will tell if disruptive technologies in the Financial Services sector will lead to patent wars, but companies would be remiss not to include patents in their **strategic planning discussions**.



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